

Providing <u>entrepreneurs</u> & businesses a vehicle to showcase their business offerings, cultivate relationships, and promote their brand.



A QUARTERLY NETWORKING EVENT FOR ENTREPRENEURS AND BUSINESS PROFESSIONALS



An annual awards event honoring achievements within the Entrepreneurial & Small Business Sector

2013 Event Series Request for Proposals
Partner | Advertise | Showcase

V2L Events is pleased to announce your venue has been selected to participate in the vetting process for ThEShowcase Networking Affair's 2013 Series. Serving as the event manager & producer, we seek to find event venues for hosting **ThEShowcase** quarterly networking affairs (three opportunities) and **The 2nd Annual Entrepreneurial Honors**, a red carpet awards show & reception. Your venue met the initial criteria and we now invite you to submit a proposal to host us in 2013. This information packet is designed to acquaint you with our growing network of business owners, our events, and our sole mission to connect, network, and promote our affiliated members, partners, and sponsors.

The unique structure of ThEShowcase incorporates opportunities to showcase the host venue in a way that far exceeds a simple program or website listing. Our intent is to intentionally foster possibilities for our Affiliates and attendees to consider hosting their next corporate or social function at your venue. Your venue has the option of submitting a proposal with partnership support or a general proposal with all applicable pricing included. All proposals will be reviewed for consideration and promotional opportunities will be commensurate to level of support given.

LOGISTICAL NEEDS & SPECIAL REQUESTS+

- Event Type: Corporate Networking
- **Target Dates:** (Flexibility may exist if alternate dates fall within the same month)

Th**E**Showcase Networking Affair: (Friday) 1Q: March 15th | 3Q: August 16th | 4Q: November 15th The Entrepreneurial Honors: 2Q: (Friday) June 21st or (Saturday) June 22nd

- Event Time: 7:00 p.m. 11:00 p.m. | [Indicate set-up time availability]
- Expected Attendees: 125-200
- Event Space & Set-up:

Main Space: Reception w/ cocktail & high-top tables | Stage w/ 2 Arm Chairs | Theater seating (30) Registration/Exhibition: Booth access or one (1) 6' table | (5-7) 6' tables for Exhibitors/Sponsors VIP Area/Green Room: Welcome Suite for Special Guests, Dignitaries, Sponsors

Staff Prep/Storage Room: For administrative use and storage

- F&B: Reception style Hors d'ouevres/Tapas | Desserts | Cash Bar/Beverage Station
- Parking: Free or Reduced rates available for Attendees
- A/V: Screen & Projector | House sound patch | Wireless/Lavalier Microphones (2) | Podium w/Mic +Information is provided for ThEShowcase Networking Affairs. The Entrepreneurial Honors details are on the next page.

PARTNERSHIP/SPONSORSHIP OPPORTUNITY & BENEFITS

REQUESTED SUPPORT (ALL OR IN-PART)

- In-kind Donation or Reduced Rental Fee for event space
- Complimentary Parking passes for Show Staff (not to exceed 10)
- Discounted pricing/reduced minimums for Food & Beverage needs or ability to utilize our partnering catering company
- Discounted AV or no penalty waiver to Bring in Own
- Complimentary Wi-Fi for administrative/production use
- Endorsement of event(s) supported via means deemed mutually acceptable

BENEFITS & CONCESSIONS

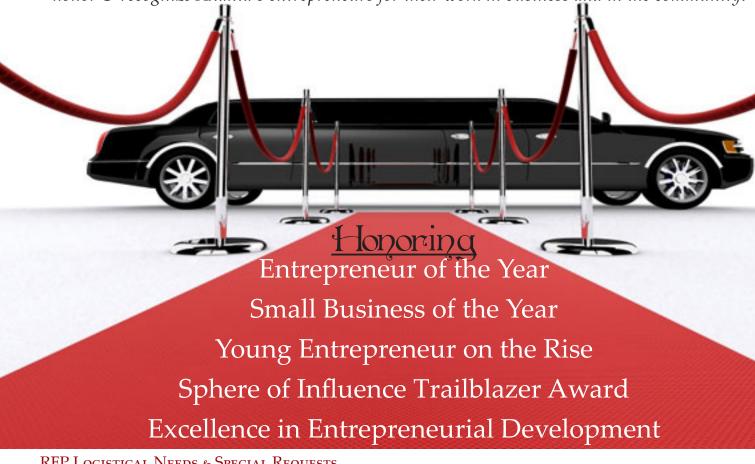
- Official Recognition as V2L Events/ThECooperative partner and sponsor of ThEShowcase or ThEntrepreneurial Honors
- Venue mention and endorsement included in eBlasts and Social Media posts
- **Branding opportunities**, where appropriate, to include: Event signage, Photo Step-n-Repeat, Print & Electronic Collaterals, and Social Media
- Complimentary Full Page Ad space in the event guide, ThEShowcase Quarterly
- Website recognition on sites for ThECooperative, EntreSphere.com and V2L Events
- "Recommended Venue" Listing in ThEDirectory and V2L Events Resource page
- Collateral insertion in gift bags provided to attendees
- Video spot inclusion in promotional video and event video loop
- Two (2) Series VIP Passes for future events
- On-Stage recognition with opportunity to address the audience

On behalf of the Partners and Affiliates of ThĒCooperative, thank you in advance for any consideration given to this RFP and we look forward to your response and partnership. Let us know how we can best promote your venue to our attendees and the clients we serve.





Does your Venue have what it takes to host the "Grammy's" for Business? Grow with us as we honor & recognize Atlanta's entrepreneurs for their work in business and in the community.



RFP LOGISTICAL NEEDS & SPECIAL REQUESTS

Event Type: Awards Show and Reception

Date and Time Options: Friday, June 21, 2013 - 7:00pm - 11:00pm Saturday, June 22, 2013 - 5:00pm - 9:00pm

Expected Attendees: 150-300

Event Space & Set-up:

Awards Show: Theatre or Theater Seating/Rounds combo | Stage

Reception: Post Awards Reception w/high-top tables

Entrance/Registration: Red Carpet entry | Booth access or one (1) 6' table for guest check-in

VIP Area/Media Room: Holding area for Honorees, Special Guests, Sponsors, Media

Staff Prep/Storage Room: For administrative use and storage

- **F&B:** Passed and buffet Hors d'ouevres/Tapas | Desserts | Cash Bar/Beverage Station
- A/V: Screen & Projector | House sound patch | Clear Podium w/Mic

Submission Deadline: Monday, December 31, 2012





The {E}ntrepreneurial Cooperative (ThECooperative) is an affinity group established to serve as a business resource to connect progressive entrepreneurs and small businesses in an effort to cultivate network expansion, foster brand promotion, and increase business vitality & sustainability. ThECooperative provides opportunities that address the business needs of our Affiliates (members) in the areas of entrepreneurial development & growth, professional networking, and building brand recognition & promotion.

Our Existence:

Business owners and professionals elect to be vested affiliates **annually** or **quarterly** and are classified into membership categorizes as **Entrepreneur**, **Small Business**, or **Associate**. We exist simply as a means to create viable opportunities, physical and virtual, that are broadly unique in scope and designed to meet the needs of our Affiliates and Clients. We offer branding services and networking engagement activities through our various units that provide for an extraordinary experience for those on all levels of the entrepreneurial/small business journey.

Being connected with Th**E**Cooperative fosters the following:

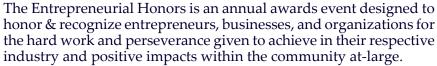
- Connections with entrepreneurs and business owners for B2B/B2C collaboration;
- Expansion of a company/organization's reach & presence;
- Brand building & enhancement;
- Marketing & Promoting of products/services via our integrated marketing methods 24/7; and
- Support in the areas of entrepreneurial growth & business development.



The Cooperative and all its sub units are branded with the Entre-Sphere. The "E" is a symbol of entrepreneurial equivalency and similarity in the business drive and focus amongst affiliates as we strive to be surrounded by a positive **sphere of influence** within our networks. Our sub units are presented below.



The Entrepreneurial Showcase Networking Affair {The Showcase} is an upscale business & entertainment networking event with a twist. We infuse entertainment in the professional environment by stage showcasing featured businesses and independent musical artists to provide an in-depth look at the day in the life of an entrepreneur's passion and drive for success. The Showcase is NOT your ordinary networking event!







ThĒShowcase Quarterly is our quarterly event publication and serves as our Advertisement & Media arm overseeing print and web advertising, highlights entrepreneurial related news, events & resources, and handles all internal/external media relations.



EntreSphere.com is the virtual branding and promotions division providing foundational support, cost effective solutions, and a personal experience customized to our clients' unique brand. We work efficiently & effectively to equip entrepreneurs and small businesses with the tools needed to properly promote their brand.



Dedicated to branding and promoting, The Directory is an exclusive listing of the Affiliate Members of The Cooperative. This is our virtual promotion of the businesses that make us who we are.